



## QUICK FACTS

### FORMED

1972

### CHAIRMAN/FOUNDER

Robert J. Lowe

### CO-CEOS

Michael H. Lowe  
Robert J. Lowe, Jr.

### OWNERSHIP

Privately owned by active and retired employees

### SERVICES

Investment  
Management  
Development

### PROPERTY TYPES

Commercial  
Hospitality  
Mixed Use  
Residential

### PLATFORMS

Office Management  
Mall Reinvention  
Urban Mixed-Use &  
Multifamily  
Hospitality Development/  
Redevelopment

### HISTORIC ACTIVITY

\$32 Billion

### SUBSIDIARIES

CoralTree Hospitality Group  
Hospitality at Work®

### OFFICES

Los Angeles (HQ)  
Denver  
Irvine  
San Diego  
San Francisco  
Seattle  
Washington, DC



## Overview

Lowe is a private real estate investor, developer and manager. Founded in 1972 by our Chairman Robert J. Lowe, our company is owned by active and retired employees. Over the past 47 years, Lowe has acquired, developed or managed over \$32 billion of real estate assets. We have offices in San Diego, Los Angeles, Irvine, San Francisco, Denver, Seattle and Washington, DC.



Lowe uncovers and delivers value beyond what might be expected from a traditional real estate company. We value collaboration and partnership with others, welcoming new ideas and perspectives. Lowe is committed not to a single service, property type or location, but to mastering the process of building value in real estate. We develop, we invest, we manage. We create commercial properties, hotel properties, multifamily properties, and retail properties. Often, we get the opportunity to combine all of these skills to create a new mixed-use environment. Through our foundation of steadfast values and innovative real estate services we strive to bridge meaningful and positive human experiences with financial performance. We tailor our approach to the needs of each asset and the goals of each partner and find opportunity in complex challenges.



As a company we share core beliefs that guide and shape all of our interactions. We believe that's what encourages good people to make their careers at Lowe and forges the lasting relationships we value so highly with our partners. We believe that people – the people who work with us, the people who use our properties, and the people we serve – are the most valuable asset in real estate.

## OUR CORE VALUES

- Integrity – Create trust and cohesion by acting with the highest ethical standards.
- Empowerment – Invest in a diverse group of talented and prepared people.
- Relationships – Nurture lasting ties with investors, customers and team members.
- Performance – Achieve optimum success through operating rigor and disciplined investment.
- Innovation – Deliver custom solutions through differentiation and creative problem solving.
- Balanced Lives – Consistently work to balance our lives and contribute positively to our communities







We build value in real estate for those we serve by creating innovative, lasting environments and meaningful experiences that connect people and place.

## OUR VISION

Make people the most valuable asset in real estate

## OUR ACTIVITIES

- More than \$2 billion of commercial, mixed-use and residential project development planned or underway across the US.
- 11 hotel and resort properties managed in the US and Puerto Rico by subsidiary, CoralTree Hospitality Group.
- 66 commercial office properties nationwide managed by subsidiary, Hospitality at Work®

## APPROACH & TRANSACTION STRUCTURE

We take a customized, hands-on approach to each assignment. Our senior team members are personally involved with our partners and with the communities in which we do business.

- Fee Development Services – Third party development services on behalf of a partner.
- Joint Venture – Partnership investment and development management with a partner.
- Direct Investment – 100% Lowe investment, ownership and development
- Build-to-Suit-Responsive to the needs of the partner and/or long-term occupant
- Ground Lease – Property control and development through a long-term lease.

